

Join Us For:

Cyber Security and the Closing Process*

**Sponsored By: Kennebec Federal Savings and O'Donnell Lee, P.A.
Presented By: Robin D. Watts, Esq., First American Title Insurance Co.**

Over the past few years, there has been a surge in cyber crime that has specifically affected the real estate industry. This course is intended to explain the nature and extent of cyber crime, the manner in which it impacts the closing process, and the practical steps that can be taken to prevent it. We will provide real life examples of cyber crime incidents, review common schemes and how data breaches occur. We will provide you with the information to guard against, identify and prevent cyber crime as it relates to real estate closings to better protect your businesses, colleagues and clients.

General Topics to be covered:

- ❖ Cyber Security Statistics
- ❖ Leading Threats
- ❖ Cyber Security Protocols



March 20, 2018

T & B Celebration Center
6 Jefferson Street, Waterville, ME 04901

9:00am to 11:00am

To register, please contact:

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***This complimentary course has been approved by the Maine Real Estate Commission for 2 clock hours of continuing education credit.**

Program Title: Cyber Security and the Closing Process

Course Objectives:

This course is intended to educate real estate professionals about the nature and extent of cyber crime, the manner in which it impacts the closing process, and the practical steps that can be taken to prevent it. The presentation will provide real life examples of cyber crime incidents, review common cyber crime schemes, and review how data breaches occur. It will teach real estate professionals how to guard against, identify and prevent cyber crime as it relate to real estate closings in order to protect their businesses, colleagues and clients.

Program Outline

- I. Introduction (10 minutes)
 - a. Overview of Agenda
 - b. The Real Estate Industry as a Target of Cyber Crime

- II. Cyber Security Statistics (30 minutes)
 - a. The Difference between Hacking and Spoofing
 - b. Motives for Data Breaches
 - c. Data Breach Methods
 - i. Stolen Credentials
 - ii. Phishing

- III. Leading Threats from Cyber Crime/Common Schemes (50 minutes)
 - a. The Anatomy of a Hack/Example of How a Data Breach Occurs
 - b. Phishing Exercise - Example of Phishing Email Scam with Discussion
 - c. Pre-Texting Exercise – Example of Pre-Texting Email Scam with Discussion
 - d. Examples of Cyber Crimes/Attempted Cyber Crimes that Occurred in Northern New England

- IV. Cyber Security Protocols (30 minutes)
 - a. Email Practices, Device Management and Other Weak Links in Cyber Security
 - b. What to Do if Your Email Account has Been Compromised
 - c. Cyber Liability and Cyber Crime Insurance Resources
 - d. Cyber Security Protocols